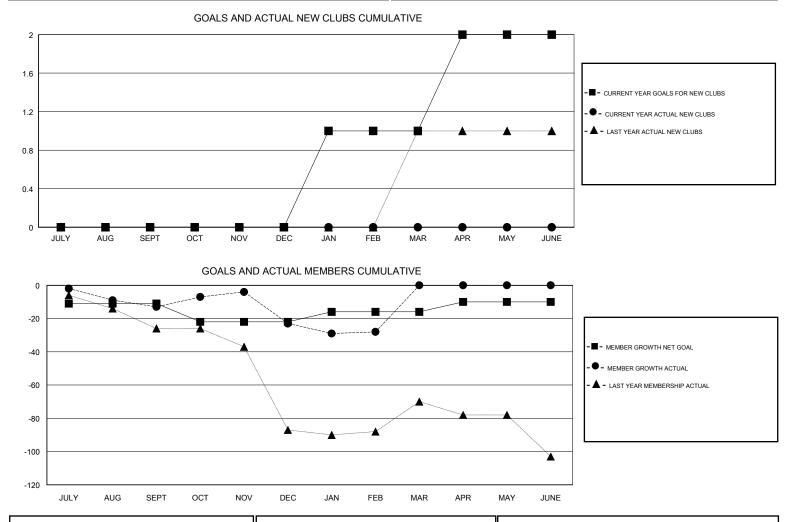


MONTHLY MEMBERSHIP PROGRESS REPORT

District 16 N

Results as of: 02/28/2019

MAHESH CHITNIS LOCATION NEW JERSEY GMT CA GMT: Clubs Members RESULTS FOR 2018-2019 RESULTS FOR 2018-2019 NEW CLUBS NEW CLUB GOAL DROPPED CLUBS MEMBER GROWTH NET MEMBER GROWTH DROPPED QUARTER QUARTER GOAL ACTUAL MEMBERS ACTUAL (including transfers) 0 0 0 -11 24 32 JULY/AUG/SEPT JULY/AUG/SEPT 0 0 0 -11 29 37 OCT/NOV/DEC OCT/NOV/DEC 0 1 0 6 11 16 JAN/FEB/MAR JAN/FEB/MAR 1 0 0 0 0 6 APR/MAY/JUNE APR/MAY/JUNE



| DROPPED CLUBS: 0 | | 25 CLUBS OF 59 ADDED 1 OR MORE NEW MEMBERS | GENDER DISTRIBUTION MALE 1,026 (72.30%) | | |
|------------------|----|---|--|-----------------------------------|-----|
| DROPPED MEMBERS | | | FEMALE Women Percentage Fisca | 393 (27.70%) al Year Goal: 35% | |
| DECEASED | 15 | | TOTAL FAMILY UNIT MEMBERS | | 217 |
| CLUB CANCELLED | 0 | | FAMILY MEMBERS PAYING HALF DUES | | 112 |
| OTHER | 70 | | | | |
| TOTAL | 85 | | | | |